

THU - 18/01/2018 P. AII

Applications are invited from suitably qualified and experienced persons to fill the following vacant positions that have arisen within a reputable insurance organization:

TEAM LEADERS (BULAWAYO 2 POSTS AND MASVINGO 1 POST)

The ideal candidates must have Insurance COP, Marketing and sales management qualification, clean class four (4) driver's licence and at least two years' experience working as a team leader/field manager or branch manager in the Insurance Industry. An Insurance degree would be an added advantage.

Key Performance areas

1. Recruitment of agents 2. Agent's induction and development 3. Agent's motivation 4. Develop team's budgets and sales strategy for the agency 5. Monitor and evaluate agents performance 6. Reporting for management information 7. Market development and Client Relationship Management

Interested persons should e-mail their application letters and certified academic certificates together with a detailed CV to marketingagents-fla@gmail.com by no later than the 31st January 2018. The post being applied for must be clearly stated in the subject line.

AGENTS (HARARE, BULAWAYO, MUTARE, GWERU, CHIREDDI, MASVINGO, ZVISHAVANE)

The ideal candidates must have Insurance COP and working experience in a sales position. The candidates must be above 25 years of age.

Key Performance areas

1. Develop a sales plan for given periods 2. Business development 3. Market development and Client Relationship Management

Interested persons should e-mail their application letters and certified academic certificates together with a detailed CV to marketingagents-fla@gmail.com by no later than the 31st January, 2018. The post being applied for must be clearly stated in the subject line.