

TSMS 21/01/2018 p 55

A local Micro-finance Company with international alliance is seeking to fill in the following vacancies:

LOAN SALES AGENTS (Commission based salary)

Reporting to the Business Development Officer the Loan Sales Agents will be responsible for marketing the company's financial services products, and generating new business. The company is looking to fill in 3 positions in each the following towns/ cities:

Masvingo;	Bindura;	Plumtree;	Gokwe;	Kadoma;
Mutare;	Inyanga;	Gwanda;	Chegutu;	Marondera;
Harare;	Rusape;	Shurugwi;	Chinhoyi;	Kwekwe;
Bulawayo;	Chivhu;	Hwange;	Chipinge;	Gweru;
Kariba;	Chiredzi;	Victoria Falls;	Masvingo;	Mutoko;
Karoi;	Zvishavane;	Lupane;	Beitbridge;	Binga.

Duties & Responsibilities

- Market and educate prospective clients on the Company's product features.
- Obtain and verify all security documents for submission to the Credit Committee.
- Updates clients on any new products and developments.

The ideal position holder should have:

- A tertiary qualification in Sales & Marketing; or Business Management.
- At least 2 years' experience in a sales & marketing position within financial services.
- A proven track record achieving targets and excellent communication skills.

CREDIT OFFICERS

Reporting to the Operations Supervisor the Credit Officers responsibility will be to build and maintain a healthy portfolio of micro-enterprise clients. The company is looking to fill in positions in the following cities - Mutare (x3); Harare (x3); and Bulawayo (x3).

Duties & Responsibilities

- Marketing the company's micro - enterprise loan products.
- Loan portfolio management.
- Loan assessment for all loan types and delinquency management.

The ideal position holder should have:

- A tertiary qualification in Sales & Marketing; or Business Management.
- At least 2 years' experience in sales & marketing within financial services (micro-finance/credit).
- A proven track record achieving targets and excellent communication skills 2 years practical experience in microfinance would be an added advantage.

Interested candidates, please send application letters together with detailed CV's, clearly stating position applied for, and preferred location in the subject field not later than **January 29, 2018** to: recruitment2018.finservices@gmail.com

Being an equal opportunity employer applications are encouraged from qualified individuals regardless of race, religion, sex, or disability.