

We have been exclusively engaged by our client in the financial services sector to assist with the recruitment and selection of suitably qualified and experienced candidates with the right credentials for the following positions:

1. CREDIT MANAGER

To provide the technical know-how and leadership in the development and management of credit products and services for the institution, direct and provide strategic leadership to the Credit Division, formulate and implement action plans and budgets for the credit department, provide risk intelligence guidance to Management on credit management and market business intelligence, credit analysis, vetting and approval of loans within delegated limits of authority, enforce compliance with relevant governance and regulations, prospect for new business and expanding on existing business relationships, manage loan risk grading, loan loss provisioning and credit risk assessment, recovery of bad debts in line with legal requirements.

Degree in Finance, Business Studies, Economics or equivalent, IOBZ qualification will be an added advantage, 8 years relevant financial services sector experience with at least 4 years at Managerial level in Credit Management. Knowledge of credit products and services, good appreciation of dynamics of Zimbabwe's financial services' industry, experience in providing and managing credit to microfinance clients in different legal form (individual, partnership, association, cooperatives, private companies etc.) is desirable, proven skills in risk identification, analysis and management, relationship building and management skills

2. BRANCH TEAM LEADER (MUTARE)

To lead the day to day operations of the branch, drive business development efforts to build deposits and loans in the region and steer the branch into high level performance through proper supervision, people management and enforcing customer centric culture, take a leadership role at the branch and mentor the branch staff towards achievement of the institutions strategic objectives, coordinate the overall branch activities, translate business development plans into real business and ensure the branch attains its targets. Ccultivate, grow, manage and maintain relationships with key stakeholders in the region, develop and direct the sales, marketing and business development plan, oversee the branch growth in number of customers which fully fund the loan book, work closely with risk and compliance unit to ensure effective controls to mitigate against business risks associated with business.

Degree in Banking, Finance, Business Studies or equivalent, 7 years relevant financial services sector experience, in-depth understanding of Credit, Digital Banking (cards, internet, mobile banking), Must be an assertive, creative and innovative person, ability to manage operational risk and credit risk.

If you wish to be considered please submit your application to <u>emmanuel.jinda@proservehr.com</u>, or <u>calistas.bumhira@proservehr.com</u> or alternatively visit <u>www.proservehr.com</u> to apply and register. Confidential enquiries may be directed to our Managing Consultant Emmanuel Jinda on +263 773 004 143 or +263 (4) 772 778/ 770 035 or to Calistas Bumhira on +263 773 280 689, 7th Floor, Fidelity Life Tower, Raleigh Street, Harare

Closing Date for Applications is 02 February 2018

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